

INVESTMENT OPPORTUNITY		
PROJECT NAME		OPPORTUNITY SECTOR
PHARMACEUTICALS & LIFE SCIENCES INDUSTRY		T&L
<p><b>Opportunity Background:</b>            To create a knowledge based industry that will target the development of skills and talent in the medical field by leveraging pharmaceutical and life sciences industries and businesses positioned in KAEC</p>		
<p><b>Value Proposition:</b></p> <ul style="list-style-type: none"> <li>• Market Dynamics               <ul style="list-style-type: none"> <li>- R &amp; D facilities through KAUST university &amp; Potential establishment of R&amp;D facilities within KSA 50% R&amp;D Funding thru the KACST</li> <li>- Access to the KSA &amp; regional markets (high demand)</li> </ul> </li> <li>• Regulations               <ul style="list-style-type: none"> <li>- Liberal visa regime, IT tax exemptions, corporate tax breaks and intellectual property protection</li> <li>- Ability to co define the regulatory environment with SAGIA</li> <li>- Other enablers</li> <li>- Enhanced lifestyle Offering state of the art Healthcare and Educational Facilities, that will help attract top talent into the city</li> </ul> </li> </ul>		
<p><b>Project/Investment Characteristics:</b></p> <ul style="list-style-type: none"> <li>• Partnership with top generic pharmaceuticals and finished goods manufacturers, by leveraging growing regional demand</li> <li>• Regulatory environment               <ul style="list-style-type: none"> <li>– Offer incentives to attract anchor tenants (similar to Ireland and Singapore – offering extreme tax incentives for pharmaceutical companies &amp; granting land and other valuable assets)</li> <li>– Work with the SAGIA to clarify and ensure that all tenants understand and comply with appropriate pharmaceutical regulations and patent law</li> </ul> </li> <li>• Access to talent               <ul style="list-style-type: none"> <li>– Leverage on access to talent</li> <li>– Secure access to skilled labor from Egypt and Jordan</li> <li>– Building internal skills and a creating a broader strategy to source from local/regional universities</li> </ul> </li> </ul>		
<p><b>Investment location:</b>            KAEC-Industrial Valley</p>	<p><b>Project Timeline:</b>            3 years</p>	<p><b>Potential Job Creation:</b>            1000 + Jobs</p>
<p><b>Investment Size:</b>            US \$50 + Million</p>		
<b>COST OF DOING BUSINESS</b>		

## INVESTMENT OPPORTUNITY

Less than 20,000 sq m built area

### Target Investors criteria

To Attract generic manufacturers ( in Europe, India & Jordan) and/or finishing manufacturing in later phases including:

- Pharmaceuticals R&D facilities
- Industrial Operations
- Commercial Operations
- Attracting/developing new life sciences companies
- Developing regional workforce development programs in nursing, primary care, and related health and life sciences fields

**Project Leader:**

N/A

**Status:**

Vacant